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| **Post Details** | **Last Updated: 21/01/2025** | |
| **Job Title:** | Performance Sport Manager | |
| **Job Family & Job Level** | Sport Delivery | Level 3 |
| **Responsible to:** | Student Sport & Performance Manager | |
| **Responsible for:** | Performance Sport Coordinator, Head of Rowing, Lead S&C, Lead Physiotherapist and Performance Sport Head Coaches | |
| **Job Purpose Statement**  The postholder has specific responsibility for managing the administration and development of the University’s Performance Sport Programme. This is all in close collaboration with relevant University departments, sports NGB’s and professional club partnerships. This is further supported by our Surrey Sports Park 2028 strategy and our University of Surrey 2041 Vision. Key responsibilities of the role include:   * **Role Overview**: The Performance Sport Manager is responsible for overseeing the University’s Performance Sport Programme, with focus on administration, development, and high-performance management. The post holder will have a comprehensive understanding of the high performance environment, including coaching, sports science & medicine, talent development; and high level organisational and planning skills, including the ability to produce strategies and business plans. * **Staff Responsibilities**: Leading and managing Head Coaches, the Performance Support Team, and Performance Sport Coordinator. * **Strategic Planning**: Developing and executing performance sport-specific strategy plans, setting long-term goals, and ensuring alignment with the university’s overall strategy. * **Talent Strategy**: Shaping recruitment, development, and exit strategies to attract athletes capable of competing at high levels. * **Dual Career and Scholarships**: Managing the Dual Career Programme, Scholarship Programme, performance squads, and Talented Athlete Scholarship Scheme (TASS), supporting student-athletes, to achieve both academically and athletically. The role will ensure high quality provision of welfare, careers and lifestyle support for athletes is offered. * **Performance Management**: Implement an agreed programme of performance management which continually monitors and reviews standards and performance, including CPD for coaches and staff, and ensuring integration of support services (sports science, medical, conditioning). * **External Partnerships**: Leading relationships with external professional sporting partners (e.g., Harlequins Rugby Club, Guildford City Swim Club, Surrey 89ers Basketball), reviewing funding models, roles, and pathway opportunities for outstanding performers. * **Budget Management**: Managing the financial budget for the performance programme, identifying new revenue streams, and ensuring budgets are managed effectively and within agreed parameters.   The post holder will actively contribute to the success of Team Surrey and improving the experience of Surrey students. | | |
| **Problem Solving, Accountability and Dimensions of the role**  The post holder must operate in a proactive manner, organising and prioritising their work within the guidelines set by their line manager and within the internally set protocols of the department. The post holder has the latitude to set their own agenda within these parameters and will organise and prioritise their own work to ensure that key deadlines and objectives are met, with supervisory approval. The post holder is expected to contribute to the shape and direction of Team Surrey, to ensure that it supports the Surrey Sports Park (SSP) vision.  The post holder is expected to provide advice and solutions to routine day-to-day problems within the specialist area in which they are familiar. When faced with issues, the post holder is required to identify the nature of the problem or issue through analysis and to apply their judgement and initiative in order to find an appropriate resolution. Where the post holder faces issues/problems which are of a more complex nature and fall outside of the scope of the post holder’s experience, guidance may be sought from their line manager. The post holder is required to develop an understanding of the strategy and priorities of the Sports Park in order to contribute to decisions on how to develop sport activities in support of this.  As the post holder is involved in the delivery of initiatives and events in order to attract and retain student athletes, they will frequently be required to take a creative approach to their work to ensure sufficient marketing and social media opportunities for planned activities. The post holder must be able to confidently liaise with key stakeholders across the university, SSP and potentially other sporting organisations and National Governing Bodies (NGB’s)  The post holder is expected to suggest improvements to current working methods or systems and to advise the Student Sport Manager where there are specific issues which need to be addressed. They are expected to take a pro-active approach to identifying ways to address these and to implement them under the guidance of their line manager, where appropriate. Whilst directly reporting to the Student Sport Manager, the post holder will work closely with other colleagues, including those at the Students’ Union and with the various club coaches. | | |
| **Background Information/Relationships**  Surrey Sports Park is at the heart of sport and physical activity in Surrey, and our mission is to deliver the best possible sport, health and wellbeing experience to our University of Surrey students and to the wider SSP community. We provide strategic added value to the University by delivering an outstanding student experience through social and competitive sport and providing an excellent environment for wellness and fitness for Surrey staff and students, and our community  impact is significant both culturally and physically. The team is passionate and high performing, and the business model required us to deliver a self-sustaining, well managed and customer service focused business.  The post holder will work closely with all Sports Park staff and both internal and external guests. | | |

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| *This job purpose reflects the core activities of the post. As SSP and the post-holder develop, there will inevitably be some changes to the duties for which the post is responsible, and possibly to the emphasis of the post itself. SSP expects that the post-holder will recognise this and will adopt a flexible approach to work. This could include undertaking relevant training where necessary.*  *Should significant changes to the job purpose become necessary, the post-holder will be consulted, and the changes reflected in a revised job purpose.* | | |
| **Person Specification** This section describes the sum total of knowledge, experience & competence required by the post holder that is necessary for standard acceptable performance in carrying out this role. | | |
| **Qualifications and Professional Memberships** | | **Essential/ Desirable** |
| Degree, HNC, A Level, NVQ 3, HND level or equivalent with a number of years relevant experience  OR  Broad vocational experience, acquired through a combination of job-related vocational training and considerable on the job experience, demonstrating development through involvement in a series of progressively more demanding relevant work/roles. | | E |
| TALS/APDL Qualification | | E |
| UKAD Clean Sport Qualification | | D |
| First Aid Certificate | | D |
| **Technical Competencies (Experience and Knowledge)** This section contains the level of competency required to carry out the role (please refer to the competency framework for clarification where needed and the Job Families Booklet). | **Essential/ Desirable** | **Level 1-3** |
| Knowledge and experience of student sport | E | 2 |
| Experience of managing performance or development coaches and/or athletes | E | 3 |
| Proven experience in the development of competitive clubs, teams or squads. | E | 3 |
| Experience of budget management | E | 2 |
| Experience of working in a sporting partnership and working towards a shared goal | E | 2 |
| Comprehensive knowledge of elite sport and performance pathways | E | 3 |
| Working knowledge of MS Office | E | 2 |
| Knowledge of British University and College Sport (BUCS), national governing body schemes and government initiatives relating to performance sport. | E | 2 |
| Experience as an elite athlete | D | 2 |
| **Special Requirements:** | **Essential/ Desirable** | **Level 1-3** |
| To work during unsocial hours, including early mornings, late evenings and at weekends. | E | NA |
| Disclosure and Barring Service Clearance | E | NA |
| Commitment to undertake relevant CPD training. | E | NA |
| **Core Competencies** This section contains the level of competency required to carry out this role. (Please refer to the competency framework for clarification where needed). N/A (not applicable) should be placed, where the competency is not a requirement of the grade. | | **Level 1-3** |
| Communication | | 3 |
| Adaptability / Flexibility | | 2 |
| Customer/Client service and support | | 2 |
| Planning and Organising | | 3 |
| Teamwork | | 3 |
| Continuous Improvement | | 3 |
| Leadership / Management  Creative and Analytical Thinking  Influencing, Persuasion and Negotiation Skills  Strategic Thinking | | 3  3  3  3 |

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| **Organisational Information** |
| **All staff are expected to:**  Positively support equality of opportunity and equity of treatment to colleagues and students in accordance with Surrey Sports Parks Equal Opportunities Policy.  Help maintain a safe working environment by:   * Attending training in Health and Safety requirements as necessary, both on appointment and as changes in duties and techniques demand. * Following local codes of safe working practices and Surrey Sports Parks Health and Safety Policy. * Excellent environmental performance is a strategic objective for the University of Surrey. All staff are encouraged to work to achieve the aims of our Environmental Policy and promote awareness to colleagues and students. * Undertake such other duties within the scope of the post as may be requested by your Manager. |
| **Key Responsibilities**  This document is not designed to be a list of all tasks undertaken but an outline record of the main responsibilities (5 to 8 maximum) and should be read in conjunction with the accompanying Job Purpose. |
| 1. Ensure the provision of critical assessment of the performance programme is achieved, by supporting staff with regular constructive challenge to the programme content and approach. 2. Create further scholarship opportunities and work towards obtaining performance centre accreditations. 3. Lead on a recruitment strategy for student-athletes which works to reduce barriers where possible and increase the visibility of our Team Surrey performance programme. 4. Assist with the recruitment of new athletes to the programme each year by answering any incoming application enquiries and helping at any University Open Days / recruitment events. 5. Provide regular reports on athletic and academic performance and return on investment. 6. Line manage performance support staff and lead regular programme review meetings. 7. Work with relevant university departments and external organisations to ensure high quality provision of education, welfare, careers, and lifestyle support for athletes. 8. Provide regular one-to-one support and mentoring to Dual Career and TASS athletes through lifestyle support (TALS).   **N.B. The above list is not exhaustive**. |